

EARLY BIRD RATE - Soon to Expire!
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Biofuels

Building an Industry

Biofuels



Workshop & Trade Show
Eastern Region

October 10-12, 2005

Hyatt Regency Atlanta
Atlanta, Georgia USA

www.biofuelsworkshop.com

With support from:
(as of August 8th)

- U.S. Department of Energy
- U.S. Department of Agriculture
- Northeast Regional Biomass Energy Program
- Southeast Regional Biomass Energy Program
- Regional Economic Development District Initiatives (REDDI)

Please visit www.biofuelsworkshop.com for speaker and presentation updates.

Building an Industry

Monday, October 10

12:00-8:00 pm

Conference Registration Open

6:00-8:00 pm

Grand Opening of the Trade Show and Welcoming Reception

This will be an excellent opportunity to meet industry vendors and organizations to learn about products, services, technology and equipment for the biofuels industry.

Tuesday, October 11

7:00-6:00 pm

Conference Registration Open

7:30-8:30 am

Breakfast in the Trade Show

Sponsored by:



Unlocking the magic of nature

8:30-8:40 am

Welcome and Opening Remarks

8:40-9:00 am

Keynote Address

9:00-9:40 am

Setting the Stage: National Overview

Representatives from the ethanol and biodiesel industry trade associations will review and discuss the impact of the federal Energy Bill, the marketplace nationwide, opportunities for industry growth, and other important factors that will set the stage for biofuels development around the region and country.

9:40-10:20 am

Setting the Stage: Update on Federal Government Programs Supporting Biofuels

A full update on the latest programs that support technology and research for improved biofuels production and use.

- Doug Kaempf, Manager, Office of Biomass Program, U.S. Department of Energy
- Roger Conway, Director, Office of Energy Policy and New Uses, U.S. Department of Agriculture

10:20-10:40 am

Refreshment Break

Sponsored by:



10:40-12:00

Setting the Stage: Eastern Regional Overview

Learn about the experiences, insight, and recommendations of people who have successfully organized biodiesel and ethanol projects in the East. Learn how their projects differ from the projects in the Midwest, including both the challenges and opportunities and how the playing field looks now.

- Biodiesel Northeast Perspective – Brian Gerhart, Worley & Obetz, Inc.
- Biodiesel Southeast Perspective – Speaker TBA
- Ethanol Northeast Perspective – Lynne Hoot, Mid-Atlantic BioFuels
- Ethanol Southeast Perspective – Mick Henderson, Commonwealth Agri-Energy

12:00-1:30 pm

Lunch in the Trade Show

1:45-5:00 pm

Concurrent Breakout Workshops Tracks - 1) Biodiesel Production, 2) Ethanol Production

1:45-3:15 pm

Track 1 - BIODIESEL PRODUCTION

1. *Feedstocks:* Groundbreaking work is being conducted on effectively producing biodiesel from several new and exciting feedstock sources – Representative, USDA - ARS
2. *Cost of Production:* A review of various technologies and costs and economics of production – Representative, Renewable Energy Group
3. *Risk Management:* Managing supply and price risk of biodiesel feedstocks – Peter Nessler, FCStone LLC

Track 2 – ETHANOL PRODUCTION

1. *Points to Consider:* A discussion on points to consider when building an ethanol plant such as feedstock availability, local infrastructure, energy costs, area markets for fuel and coproducts, and other important criteria for building an ethanol plant in the East – Mark Yancey, BBI International
2. *Cellulosic Feedstocks Options:* From stover to energy crops, eastern opportunities, challenges and solutions will be discussed – Jim Hettenhaus, cea, inc.
3. *Ethanol Production and the Community:* Addressing possible community concerns about an ethanol production facility and learning about the resulting economic development – City/County Official

3:15-3:30 pm
Refreshment Break

Sponsored by:



3:30-5:00 pm
Track 1 – BIODIESEL: EMERGING TECHNOLOGIES

1. *Purification of Biodiesel*: A novel technology replaces the water washing step with an effective filtration step - Brian Cooke, The Dallas Group
2. *Uniquely Integrated Technologies*: Refining brown and yellow grease and biomethanol to produce biodiesel. A case study - Mark Farrer, Smithfield Bioenergy
3. *New Methods for Improving Biodiesel Quality*: Assure proper quality by recognizing some of the issues and understanding the resolutions - Leland Tong, MARC-IV Consulting

Track 2 – ETHANOL: EMERGING TECHNOLOGIES

1. *Cellulose, the Feedstock of the Future*: Progress in technological advancements at the TVA pilot plant - Jacqueline Broder, Tennessee Valley Authority (TVA)
2. *Corn Oil. A Valuable Coproduct for Biodiesel Production*: A look at value-added options that are ready for commercialization - Representative from a study commissioned by Natural Resources Canada
3. *Renewable Fuels for Process Energy*: Reducing energy costs through the use of renewable fuel feedstocks, such as tires, turkey litter, carpeting residuals and more - Bert Bock, Bock & Associates

5:00-7:00pm
Networking Reception in the Trade Show
This is a great opportunity to check out the latest ethanol and biodiesel powered vehicles on display in the Trade Show.

Wednesday, October 12

7:00-3:00 pm
Conference Registration Open

7:30-8:30 am
Breakfast in the Trade Show

8:30-10:00 am
Concurrent Breakout Workshops
Tracks - 1) Biodiesel Products 2) Ethanol Products

Track 1 – BIODIESEL PRODUCTS

1. *Drivability, Operability and Handling of Biodiesel*: Characteristics of biodiesel in various applications - Martin Beirne, World Energy Alternatives LLC
2. *Biodiesel Use in Heating Oil*: A burgeoning market that is gaining real strength - Paul Nazarro, Advanced Fuel Solutions, Inc.
3. *Glycerin*: New Value-Added Uses for this CoProduct - Speaker, TBA

Track 2 – ETHANOL PRODUCTS

1. *Distillers Grains*: Feeding distillers grains to monogastric livestock - Nick Dale, University of Georgia
2. *Growing Demand for Carbon Dioxide*: What's the market like in the East? - Bruce Woerner, Airgas CO2
3. *New Uses*: Ethanol for Waste Water Treatment Facilities - Representative, Metcalf & Eddy (invited)

10:00-10:30 am
Refreshment Break

Sponsored by:



10:30-11:45 am
Concurrent Round-Robin Discussions: "Fostering a Biofuels Industry in the East"

The question of "What is needed to foster the development of a full-scale, commercial-level biofuels industry in the Eastern Region?" will be tackled. In this interactive discussion, conference delegates will divide into the groups below and address industry barriers, drivers and opportunities and report on their conclusions during the General Session after Lunch in the Trade Show.

- Biodiesel in the Northeast
- Biodiesel in the Southeast
- Ethanol in the Northeast
- Ethanol in the Southeast

11:45-1:15 pm
Lunch in the Trade Show
Last hour of the trade show!
Trade Show will close at 1:15 p.m.

1:15-2:00 pm
Biofuels Incentives: State and Regional Programs

A comprehensive review of existing State incentives for biodiesel and ethanol production and use. This overview will be followed by a discussion of how it may be possible to regionally coordinate the incentives for greater effectiveness.

1:45-3:00 pm
FINAL FORUM – Recommendations Reported to the Policymakers

Representatives from each of the previous (10:30 a.m.) Round Robin discussions will present the summary and recommendations to a panel of policymakers, who will then have the opportunity to respond with their own views.

3:00-3:15 pm
Wrap Up and Closing Remarks

Supporting Sponsor: Airgas CO2

Biofuels



Workshop & Trade Show
Eastern Region

Building an Industry

October 10-12, 2005

Hyatt Regency Atlanta
Atlanta, Georgia USA

www.biofuelsworkshop.com

The **Biofuels Workshop & Trade Show - Eastern Region** will provide information and expertise to target regional development of ethanol and biodiesel industries. With the eastern United States becoming a significant market for biofuels production and use, the program will address topics specific to the region on biofuels production, emerging technologies, project development and policy issues.

Be a part of *Building an Industry* and network with current and future biofuels producers, industry suppliers, marketers, feedstock producers, policymakers, government officials, researchers and academia.

The trade show will feature over 40 exhibitors displaying the latest in technologies, services, and products for the biofuels industry. Visit www.biofuelsworkshop.com to view a current list of exhibitors.



“*This is a perfect example of business, labor and government pooling their resources and expertise to capitalize on an economic opportunity which will pay environmental and economic dividends for decades to come,” Governor Pataki said. “A brewery which for 11 years has essentially sat empty will again be operational, brewing ethanol instead of beer. This project will reinforce New York State’s position as a national leader in advancing both the renewable resources and biofuels industries and at the same time, provide Fulton, Oswego County and Central New York with new jobs and economic opportunities.”*”

New York Governor George E. Pataki,
June, 2005



Conference Registration

The Biofuels Workshop & Trade Show Registration Fee includes admission to all general sessions and breakout sessions; entry into the Trade Show; all scheduled meal functions (2 breakfasts, 2 lunches, 2 evening receptions, and refreshment breaks); and conference proceedings (speaker presentations will be distributed on CD-ROM to all attendees after the conference).



Early Bird Rates

General Registration - US\$425.00 - This rate applies to all individuals interested in attending the conference, excluding government registrants.

Government Registration - US\$325.00 - This rate applies to all government officials.

Exhibitor Registration - Each booth reservation includes one complimentary conference registration. Additional exhibitor attendees need to register at the general or government rate (whichever category applies to your organization).

Registrations with payment must be postmarked by September 5, 2005, to receive the Early Bird Rates above. **A \$75.00 fee will be applied to all registrations postmarked after, September 5, 2005.**

Registration Procedure

Three simple ways to register – choose one:

1. **Online:** The easiest way to register, visit www.biofuelsworkshop.com.
2. **Download:** Visit www.biofuelsworkshop.com to download the registration form. Complete the form and fax or mail to BBI International with your payment.
3. **Brochure:** Fax or mail the registration form included in this brochure to BBI International with your payment.

Payment - All registration fees must be paid in U.S. funds to BBI International. U.S. payments can be made by credit card, check, or money order. International payments must be made by credit card.

Conference Location and Accommodations

Hyatt Regency Atlanta
265 Peachtree Street, NE
Atlanta, GA 30303

A special room rate of \$159.00 is available at the Hyatt Regency for conference attendees. Please mention "Biofuels Workshop" when making your hotel reservation to receive the discounted rate. The rate is available until September 19, 2005, or as long as rooms are available.

Reservations can be made online, www.biofuelsworkshop.com, or by phone, 888-421-1442 or 404-577-1234.



“*The Grain Growers Cooperative recently announced the formation of Atlantic Bio-Energy LLC, which will own and operate North Carolina’s first commercial-scale biodiesel production plant. “Renewable energy is the wave of the future, and the construction of this plant to produce biodiesel gives North Carolina farmers a major stake in it,” Hendrix said. “It is an opportunity to increase farm income and help keep farmers on the land while reducing this nation’s dependence on foreign oil.”*

Earl Hendrix, chairman North Carolina Grain Growers Cooperative, March 2005

Exhibitor Information – RESERVE TODAY!

Don't miss your chance to exhibit at this exclusive Trade Show for the Eastern Region. Space is limited. The Biofuels Workshop & Trade Show is an ideal venue to introduce your products, services and expertise to a growing market.

Exhibit Booth Fee: US\$850 per booth

Exhibit Booth Includes:

- One 8' x 10' booth complete with 6-foot table, 2 chairs, wastebasket, and company identification sign
- One complimentary conference registration
- Company listing in the on-site program
- Company listing on the conference website

To reserve exhibit booth space, please visit www.biofuelsworkshop.com or contact Anne Wester, BBI International, 719-530-0300, awester@bbibiofuels.com.

Exhibitors at the Biofuels Trade Show: (as of August 5, 2005)

Ambitech Engineering Corporation
Anton Paar, USA
Apache Stainless Equipment Corporation
BASF Corporation
Christianson & Associates, PLLP
Dallas Group
Degussa Building Blocks
Fagen, Inc.
FCStone, LLC
Feed Forward, Inc.
First Capitol Ag
Flottweg
General Motors

Hohner Corp.
Interstates Construction Services, Inc.
Lubrizol Performance Systems
Mitsui & Co., Tokyo
Monsanto Enviro-Chem Systems, Inc.
National Tribology Services, Inc.
Nationwide Agribusiness
Novozymes
Octel Starreon
Sulzer Chemtech
Swanson-Flo Systems Co
United Bio Energy
Wanzek Construction

Special Travel Discounts

United Airlines - United is offering a 10% discount off the unrestricted, fully refundable coach fare or 5% off the lowest applicable fares to attendees of the "Biofuels Workshop." An additional 5% discount will apply when tickets are purchased at least 30 days in advance. This is applicable to domestic segments on United Airlines & United Express. Call 800-521-4041 and reference Meeting ID number **538GO** to receive the discount.

Avis Car Rental - Attendees are eligible to receive 5-35% off car rental from Avis. Call 800-331-1600 or visit www.avis.com to make a reservation. Reference Avis Worldwide Discount (AWD) number J991864 to receive the discount.



“We believe in the product, and remain completely committed to what it stands for in our industry, the environment, and our country,” stated Worley & Obetz Inc. CEO/President Jeff Lyons. Five years ago, Lyons began researching the market for renewable resources in hopes of finding a product that would fit the evolving market of Worley & Obetz Inc.-residential heating oil customers. “The ability to deliver affordable, clean energy ensures the highest standards of environmental protection while stimulating our economy, and contributing to our national security through the development and use of these indigenous resources,” PA Department of Environmental Protection Secretary Kathleen McGinty.”

Fuel Oil News, April 2005

Biofuels Workshop & Trade Show • Eastern Region October 10-12, 2005

Hyatt Regency Atlanta
265 Peachtree Street NE, Atlanta, Georgia USA 30303

Registration Form

☐ Mr. ☐ Ms. ☐ Mrs. ☐ Dr. ☐ Other _____

Name: _____

Company: _____ Title: _____

Address: _____ City: _____

State: _____ Zip/Postal Cd: _____ Country: _____ Phone: _____

Fax: _____ E-mail: _____ Web: _____

A CD of the conference proceedings will be distributed by US Mail to all attendees after the event. Please enter your mailing address here if it is different from your primary contact info above.

Mailing Address: _____ Mailing City: _____

State: _____ Zip/Postal Cd: _____ Country: _____

Conference Registration (\$US/person)

(Please check box that applies)

Early Bird Rate

After 9/5

Amount

☐ **General** \$425.00 \$495.00 \$ _____

☐ **Government** \$325.00 \$395.00 \$ _____

Cancellation Policy: requests for a workshop registration refund must be submitted in writing to the address below. A service charge of US\$75.00 applies to all cancellation requests received on or before September 19. No refunds will be granted after September 19, 2005.

Payment Options

(Please check one - Registrants outside the United States please select the credit card option)

☐ **Check** Please make check or money order (US funds only) payable to: **BBI International**

☐ **Credit Card** ☐ American Express ☐ VISA ☐ MasterCard ☐ Discover

Please complete the following: CARD# _____ Exp. _____

Name: _____ Signature _____

☐ **Invoice** (U.S. registrants only) Purchase Order# _____

Please check the category best describing your profession:

☐ Academia

☐ Existing Ethanol Producer

☐ Other Biofuels Producer

☐ Finance

☐ Future Ethanol Producer

☐ Petroleum Industry

☐ Media

☐ Existing Biodiesel Producer

☐ Transportation

☐ Government

☐ Future Biodiesel Producer

☐ Technology/Service Provider

☐ Other (please describe) _____

Send payment with completed form:

Via postal service: BBI International
PO Box 1146
Salida, CO 81201

Via courier service: BBI International
228 North F St., Ste. 1
Salida, CO 81201
719-539-0300

Or fax completed form(s) to: BBI International (719) 539-0301



Building an Industry

A confirmation notice will be sent once your registration has been processed.
Please note, placement cannot be guaranteed until your payment has been received.

Register online at: www.biofuelsworkshop.com



228 North F Street, Suite 1
PO Box 1146
Salida, CO 81201

www.biofuelsworkshop.com

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Workshop & Trade Show
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Building an Industry

Attendees will receive
ethanol and biodiesel
plant maps.

Sponsorship Opportunities

Be a key player at the 2nd annual Biofuels Workshop & Trade Show by becoming a conference sponsor! This is an excellent opportunity to promote your company and market your products and services to a growing market.

A variety of Event and General Sponsorship opportunities are available. To learn more and to sign up as a sponsor, contact Anne Wester, BBI International, 719-539-0300, or awester@bbibiofuels.com.

For more information on this event please contact:

BBI International

719-539-0300 • Fax: 719-539-0301 • conferences@bbibiofuels.com

